

A.C. TER KUILE B.V.
POLYGRAPHIC INT. B.V.
KNOBO DESIGN B.V.

3 exciting international Dutch production companies are looking together for a Sales Manager

Company Profile A.C. Ter Kuile B.V.:

A.C. Ter Kuile has always been a key player in the garment industry since it was founded in 1923. A.C. Ter Kuile B.V. is a Dutch based producer of fusible and non fusible interlinings for the men's and women's clothing industry. The main products are chest piece interlinings made with horse- and goat hair in various blends, besides we produce various other interlinings and fusible interlinings. 80% of the products are exported to many countries in Europe and outside Europe. Many customers have production facilities in Romania.

Company Profile Polygraphics International B.V.:

Polygraphic International is manufacturer of high quality Heat Seal Transfers for the textile industry. Well known for customer service and technical support excellence, our customers include the following markets: work-wear, sportswear, lingerie, seamless garments, etc. The parent company was established in The Netherlands, in the early 1980's. We have recently added Polygraphic USA Inc. and Polygraphic Honduras to the group.

Company Profile Knobo Design B.V.:

Knobo design b.v. is a Dutch company which designs, produces and sells belts, trimmings and piping for the fashion industry since the foundation in 1946 up till today.

Knobo is an export company and more than 80% of our turnover takes place at foreign markets, with Europe as the biggest and main market. With own production plants in The Netherlands, Romania and China, Knobo Design b.v. is one of the main important players in the market. Knobo Design b.v. has established herself as a partner in the field of fashion accessories for ladies as well as men fashion and also in the field of ready-made clothing.

As together we want to grow in the Romanian market we are looking for a:

SALES MANAGER

Description:

Manage the sales for A.C. Ter Kuile, Polygraphics and Knobo Design in the Romanian market. Win new businesses and manage the whole sales process and related activities.

Job Responsibilities and Requirements:

The Sales manager is responsible for increasing the turn-over of new customers but also of existing relations. Your sales are characterized by a structured, disciplined working method. We expect of the candidate that these be absorbed actively in the internal organization and can be translated expertly to customers. He or she cooperates closely with colleagues at our Head Office's in the Netherlands within the department Sales. Reporting to the Commercial Directors belongs to your job. Convince customers with comprehensive, targeted, creative solutions at visits and tenders, by using active many of the possibilities and power within our companies. Important for us is an excellent specific customer attitude and style. We want you ! Orientated for results, systematic working, and with a fantastic feeling for business.

We offer you excellent labour agreements.

To Apply:

To apply for this position please contact us within 14 days via email

l.elshof@knobo.nl

or:

Knobo Design b.v.
Attn: Mr. L. Elshof
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7091 DC Dinxperlo
THE NETHERLANDS
Tel : 0031315653741
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Website A.C. Ter Kuile B.V.: www.actk.nl

Website Polygraphics Int. B.V.: www.polygraphic.com

Website Knobo Design B.V.: www.knobo.nl